KINGDOM SECURITIES

ABSA Plc Triples its Profits After Tax at 328.3%

Absa group posted a 328.3% Y/Y growth on its profit after tax (PAT) from Kes. 1.92Bn to Kes. 8.34Bn in Q3-2021. Its Profits before tax (PBT) jumped 249.9% Y/Y from Kes. 3.39Bn to Kes. 11.86Bn on reduced loan loss provisions which stood at kes. 3.40Bn compared to Kes. 7.60Bn provided same time last year. Q/Q performance dropped 13.6% and 15.5% on the counter's PBT and PAT respectively. The lender's operating income saw anormal growth of 7.5% Y/Y from Kes. 25.41Bn to Kes. 27.31Bn.

The group's board do not recommend an interim dividend on Q3-2021 results.

Income Statement

- Net Interest income rose 8.6% Y/Y and 9.1% Q/Q from Kes. 17.10Bn in Q3-2020 and Kes 12.00Bn in Q2-2021 to Kes. 18.58Bn. This resulted from total interest income increments of 1.3% Y/Y and 9.7% Q/Q from Kes. 23.22Bn and Kes. 15.19Bn in Q2-2021 to close Q3-2021 at Kes. 23.52 Bn. Interest income from loans and advances saw normal growths of 3.9% Y/Y and 9.4% Q/Q from Kes. 16.37Bn and Kes. 11.13Bn to Kes. 17.00Bn, on the lender's growing loan book in the recovering economy.
- Interest income from government securities fell 8.2% Y/Y from Kes. 6.69Bn to Kes. 6.14Bn while remaining relatively stable Q/Q at 0.4% lower from Kes. 2.05Bn to Kes. 2.04Bn.
- Availability of cheap deposits saw interest expense drop 19.1% Y/Y on a deposit growth of 9.0% Y/Y from Kes. 246.55Bn to Kes. 268.82Bn. On Q/Q deposit growth slowed to a growth of 1.8% from Kes. 263.94Bn in Q2-2021 to Kes. 268.82Bn in Q3-2021 leading to a 12.1% rise in interest expense Kes. 3.20Bn to Kes. 4.94Bn.
- Non-funded income gathered 5.2% Y/Y from kes. 8.31Bn to Kes. 8.74% but contracted 3.3% Q/Q from Kes. 2.99Bn to Kes. 2.89Bn. Digital revenue rose 37.8% from Kes. 1.26Bn to Kes. 1.32Bn on customer focus on alternative channels which stood at 87% of the bank's total transactions. Forex income declined 3.4% Y/Y and 9.0% to Kes. 3.12Bn unlike that of its competitors that spiked on the weakening shilling.
- Loan loss provisions slumped 55.2% Y/Y from kes. 7.60Bn to Kes. 3.43Bn on closure of loan restructures. On Q/Q basis, provisions spiked 166.5% to Kes. 1.46Bn in Q3-2021 from that of kes. 0.55Bn.
- Staff costs dipped 8.8% to Kes. 6.845Bn from Kes. 7.48Bn reaping from its cost rationalization through digital enhancement and migrations.
- Expenses excluding loan loss provisions remained contained at 3.5% Y/Y from kes. 12.48Bn in Q3-2020 to Kes. 12.05Bn.

Balance Sheet

- The group's assets grew gradually at 3.3% Q/Q and 6.1% Y/Y from Kes. 387.87Bn in Q3-2021 to Kes. 398.15Bn and Kes. 411.42Bn in Q2 and Q3-2021 respectively. This was supported by the growing loan book which saw 9.5% Y/Y and 4.7% Q/Q upticks.
- The growing loan book benefited from a 9.0% Y/Y and 1.8% Q/Q rise in deposits from Kes. 246.55Bn and Kes. 263.94Bn to kes. 268.82Bn by Q3-2021.
- Investment in government securities dipped 13.7% Y/Y from Kes. 94.66Bn to Kes. 89.68Bn.
- Investors' funds moved 22.4% up from Kes. 44.62Bn in Q3-2020 to Kes. 54.62Bn gaining greatly from retained earnings as the board reserved funds by the no dividend decision.

Earnings Update - Q3 2021

Bloomberg Ticker	ABSA KE Share Statistics
Current Price (kes)	10.75
Six Month Average	10.02
12 Month Average	9.69
52 Week High - Low	11.00 - 8.62
Issued shares (Mn)	5,431.54
Market Cap (Kes Mn)	58,389.01
Market Cap (USD Mn)	520.82
EPS	1.52
P/E	7.07
BVPS	10.06
PB	0.94



Absa Performance return			
Period	ABSA	NASI	
MTM	6.40%	-7.30%	
3-Months	6.40%	10.90%	
6-Months	18.10%	4.90%	
YTD	12.90%	7.70%	
Y-Y	12.70%	13.90%	

NNI -45.1% Q/Q

Provisions - 24.8% Q/Q

Opex. -43.9 Q/Q

PBT - 50.9% Q/Q

PAT + -52.2% Q/Q

Loans + 4.7% Q/Q

Deposits + 1.8% Q/Q

Shareholder's Funds + 5.1%

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Earnings Update - Q3 2021

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Key Ratios

- The group's cost of funds fell 140bps from 5.2% to 3.8% on availability of cheap deposits. This saw the net interest margins moved 420bps up from 3.3% to 7.4% Y/Y.
- Cost to income ratio declined from 79.0% to 56.6% Y/Y on the falling loan loss provisions plus a 8.6% drop on staff costs. CTI less loan loss provisions declined 500bps from 49.1% to 44.1% Y/Y.
- Return on average assets (ROaA) and return on average equity (ROaE) remained on an upward trend on the growing net income. ROaE rose from 5.7% to 21.7% Y/Y as ROaA moved from 0.75 to 2.8% Y/Y.

P&L (KES Mn)	Q3 - 2020	Q2 - 2021	Q3 - 2021	Q/QΔ%	Υ/ΥΔ%
Interest Income	23,215	15,190	23,520	-45.2%	1.3%
Interest Expense	6,114	3,195	4,944	-45.3%	-19.1%
NII	17,101	11,995	18,576	-45.1%	8.6%
NFI	8,309	5,845	8,738	-50.5%	5.2%
Total Income	25,410	17,840	27,314	-46.9%	7.5%
Deposits and placements	4,802	2,937	4,497	-46.9%	-6.4%
Loan Loss Provisions	7,597	1,942	3,403	-24.8%	-55.2%
Operating Expense	20,075	9,895	15,450	-43.9%	-23.0%
Opex Excl Provisions	12,478	7,953	12,047	-48.5%	-3.5%
PBT	3,391	7,945	11,864	-50.7%	249.9%
PAT	1,923	5,572	8,237	-52.2%	328.3%
EPS	0.35	1.03	1.52	47.6%	334.3%

Balance Sheet (KES Mn)	Q3 - 2020	Q2 - 2021	Q3 - 2021	Q/QΔ%	Υ/ΥΔ%
Investments	94,664	77,064	81,665	6.0%	-13.7%
Loans and Advances	209,248	218,873	229,080	4.7%	9.5%
Total Asset	387,867	398,152	411,418	3.3%	6.1%
Customer Deposit	246,551	263,944	268,816	1.8%	9.0%
Shareholders' Fund	44,622	51,967	54,623	5.1%	22.4%

Ratios	Q3 – 2020	Q2 - 2021	Q3 - 2021
NII % of Total Income	67.3%	67.2%	68.0%
NFI % of Total Income	32.7%	32.8%	32.0%
CTI	79.0%	55.5%	56.6%
CTI excl Provisions	49.1%	44.6%	44.1%
Cost of Funds	5.2%	2.5%	3.8%
Net Interest Magin	3.3%	7.6%	7.4%
ROaA	0.7%	2.9%	2.8%
ROaE	5.7%	22.6%	21.7%
Gross NPL to Net Loans	7.4%	7.7%	7.8%
AD Ratio	84.9%	82.9%	85.2%
Investment to Asets	24.4%	19.4%	19.8%
Loans to Assets	53.9%	55.0%	55.7%

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Earnings Update - Q3 2021

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Recommendation Guide:

Analysts' stock ratings are defined as follows:

- **Buy** A buy rating reflects 1) An analyst has a bullish conviction on a stock 2) A 30% or greater expected return.
- Accumulate An accumulate rating reflects 1) An analyst has a lesser bullish conviction on a stock 2) Expected return fallsbetween 10% and 30%.
- **Hold** A hold rating reflects 1) An analyst has a neutral conviction (lack of bullish or bearish conviction) on a stock 2)Expected return falls within the range of 5% to 10%.
- **Speculative Buy** A speculative buy rating reflects 1) An analyst has a bullish conviction accompanied by a substantiallyhigher than normal risk 2) Expected return falls above 10%.
- Sell A sell rating reflects 1) An analyst has a bearish conviction on a stock 2) Expected return falls below 5%.

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Equities Dealing

^{*}Expected Return (ER) represents the sum total of both capital appreciation and the dividend yield.